

Curriculum Vitae

August 2022

Ibrahim M. Awad, Ph.D.
Full Prof. of Business Economics and Econometrics
Dean | Faculty of Business and Economics
Affiliate | Institute for Strategy and Competitiveness at Harvard Business School, USA

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EDUCATION

Aug. 2007- Dec. 2010 **University of Leipzig, Germany**
Faculty of Economics and Management Sciences
Ph. D. Economics and Econometrics

Oct. 1999-Jul. 2002 **Al-Quds University of Jerusalem, Palestine**
Institute of Economics and Business Studies
M. Sc. Economics

Oct.1994-Feb. 1998 **The Islamic University of Gaza, Palestine**
Faculty of Commerce, Department of Economics
B. Sc. Economics and Business

RESEARCH INTERESTS

Competitiveness and Development Economics, Clusters, Entrepreneurship, Financial and Monetary Economics, and Resource Economics.

WORK EXPERIENCE

Aug. 2022 - **Dean** - Faculty of Economics and Business at Al-Quds University, Palestine

Sep. 2021 - **Full Professor** of Business Economics and Econometrics, Faculty of Economics and Business at Al-Quds University, Palestine

Feb. 2019 - **Director** - Al-Quds Institute for Competitiveness and Strategy

Jan. 2017 - **Affiliate** - Institute for Strategy and Competitiveness at Harvard Business School, USA

May 30, 2022 – August 31, 2022	DAAD Visiting Scholar – Microeconomics of Competitiveness, Ruhr University Bochum, Germany.
Sep. 2015 – Sep. 2021	Associate Professor of Business Economics and Econometrics, Faculty of Economics and Business at Al-Quds University, Palestine
Aug. 2015 – Sep. 2016	Chair - Department of Economics, Faculty Economics and Business, Al-Quds University, Palestine
Aug. 2014 – Sep. 2016	Vice Dean - the Faculty of Economics and Business, Al-Quds University, Palestine
July - September 2014	Visiting Scholar - Department of Economics, Iowa State University, USA
Feb. 2011- Sep. 2015	Assistant Professor of Economics and Econometrics, Faculty of Economics and Business at Al-Quds University, Palestine
Sep. 2011- Sep. 2013	Chair - Department of Economics at Al-Quds University, Palestine
Sep. 2011- Sep. 2013	Chair - the Committee of Scientific Research, Faculty of Economics and Business
	Member - Board of Scientific Research, Al-Quds University
May 2011-2012	Part-Time Lecturer of Economics and Econometrics at the Al Quds-Bard Honors College for Liberal Arts and Sciences
Aug. 2007- Jan. 2011	Ph.D. Candidate and Researcher - the Institute of Infrastructure and Resources Management, Faculty of Economics and Management Sciences, University of Leipzig, Germany
Oct. 2005- Jul. 2007	Chair - Department of Economics and Finance at Al-Quds University
Oct. 2002–Jul. 2007	Member of the Advisory Board of the Faculty of Economics and Business Administration at Al-Quds University
Oct. 2002 - Jul 2007	Full-Time Instructor of Economics at Al-Quds University
Jan. 2003- Jan. 2004	Researcher and Statistical Analyst at different institutions of NGOs in the West Bank

Conduct the unit’s socioeconomic research by carrying out field research and managing field workers to gather qualitative and quantitative data as well as draft reports based on analysis of the fieldwork findings. Develop socio-economic databases that organize quantitative and qualitative information for recurrent or ad hoc assignments. Provide a statistical analysis, giving an interpretation of the economic and social implications of the results.

- Sep. 2002- Oct. 2003 **Part-Time Lecturer of Economics at Open Al-Quds University, Teaching the Following Courses:** Palestinian and Israeli Economy, Economic Development, and Advisor of Seminar in Economics.
- Mar. 1998- Sep.2002 **An Economic Analyst and Auditor** - the Military Finance Section of the Palestinian Authority
- Prepare and evaluate the financial budgets of employees.

TEACHING

I have taught the following courses in the English language at both under and graduate levels.

- Microeconomics
- Macroeconomics
- Microeconomics of Competitiveness
- Macroeconomics of Competitiveness
- Entrepreneurship and Entrepreneurship Development
- Public Finance
- International Finance
- Money and Banking
- Managerial Economics
- Statistical Analysis
- Econometrics
- Health Economics
- Business Research Methods
- Economic Development
- Project Management

REFEREED PUBLICATIONS

- 2022 CSV strategy and clustering for improvement of the stone and marble sector's competitiveness: Empirical evidence from Hebron, *Journal of Knowledge-Economy* (Under review)
- 2022 Towards an Entrepreneurial University Model: Evidence from the Palestine Polytechnic University, *Journal of Innovation and Entrepreneurship* (In-press).
- 2021 Awad, I.M., Al-Jerashi, G.K. and Alabaddi, Z.A. (2021), "Determinants of private domestic investment in Palestine: time series analysis", *Journal of Business and Socio-economic Development*, Vol. ahead-of-print No. ahead-of-print. <https://doi.org/10.1108/JBSED-04-2021-0038>
- 2020 **Awad, I.M., Alazzeah, W. (2020),** Using currency demand to estimate the Palestine underground economy: An econometric analysis. *Palgrave Commun* **6**, 56.
- 2019 **Awad, I** and Karaki, M, A (2019), Time Series Analysis to investigate the Impact of Bank Lending on Economic Growth in Palestine, *Financial Innovation*, 5(14): 1-21.

- 2019 **Awad, I**, Abu-Lateefeh, Hallam, A, and El-Jafari (2019), M, Econometric Analysis of Willingness to Pay to Examine Organic versus Conventional Tomatoes in Palestine: A Choice Experiment Method, *Journal of Development and Agricultural Economics*, 11(4): 71-81.
- 2019 Markantonis V, Reynaud A, Karabulut A, El Hajj R, Altinbilek D, **Awad IM**, Bruggeman A, Constantianos V, Mysiak J, Lamaddalena N, Matoussi MS, Monteiro H, Pistocchi A, Pretato U, Tahboub N, Tunçok IK, Ünver O, Van Ek R, Willaarts B, Bülent S, Zakir T and Bidoglio G (2019), Can the Implementation of the Water-Energy-Food Nexus Support Economic Growth in the Mediterranean Region? The Current Status and the Way Forward. *Front. Environ. Sci.* 7:84. doi: 10.3389/fenvs.2019.00084.
- 2017 **Awad, I**, and Hallam, A, Hussein M, (2017), Testing the Validity of Okun's Law Across-Palestine and Israel, *Review of Applied Economics*, 13: 1-2.
- 2017 **Awad, I** and Amro, A (2017), The Effect of Clustering on Competitiveness Improvement in Hebron: A Structural Equation Modeling Analysis, *Journal of Manufacturing Technology Management*, 28 (5): 1-26.
- 2017 **Awad, I** and Al-Ewesat, A (2017), Volatility Persistence in Palestine Exchange Bulls and Bears: A Time Series Analysis, *Review of Economics and Finance*, 9 (3): 83-97
- 2017 Murrar A, **Awad I**, Hasan A, Yaqob E, Barghothi I, Sadaqa A, Samhan S (2017), Tamimi A, The Impact of Water Price on the Financial Sustainability of the Palestinian Water Service Providers, *Journal of Environmental Protection*, 8: 1490-1508.
- 2014 **Awad, I**, Rezeq, M., and Al-Ewesat, A.(2014), The Impact of Macroeconomic Variables on Al-Quds Index: Empirical Evidence from Palestine, *International Journal of Financial Economics*, 3(5): 228-241.
- 2013 **Awad, I and** Jayar, F (2013) Working Capital Management, Liquidity and Profitability of the Manufacturing Sector in Palestine: Panel Co-integration and Causality, *Journal of Modern Economy*, 4: 262-271.
- 2012 **Awad, I** and Murrar, A (2012) The Intrinsic & Market Value of the Common Stocks in the Palestine Exchange: Causality and Applicability. *The Interdisciplinary Journal of Research in Business*, 2(6): 1-9.
- 2012 **Awad, I** (2012) Using Econometric Analysis of Willingness-to-Pay to Investigate Economic Efficiency and Equity of Domestic Water Services in the West Bank. *Journal of Behavioral and*

Experimental Economics (formerly the Journal of Socio-Economics), 41 (2012): 485-494.

- 2012 **Awad, I** and Al-Ewesat, A (2012), Toward Efficient Management of Working Capital: The case of the Palestinian Exchange, *Journal of Applied Finance & Banking*, 2(1): 225-246.
- 2011 Gaith, Z, and **Awad, I** (2011), Examining the Long Term relationship between Crude oil and Food Commodity Prices: Co-integration and Causality, *Journal of Economics and Management Sciences*, 1(5): 62-72.
- 2010 **Awad, I** and Holländer, R (2010), Toward Efficient, Equitable and Sustainable Municipal Water Supplies for Domestic Purposes in the West Bank: A Contingent Valuation Analysis, *Journal of European Water*, 31: 13-20.
- 2010 **Awad, I** and Holländer, R (2010), Applying Contingent Valuation Method to Measure the Total Economic Value of Domestic Water Services: A Case Study in Ramallah Governorate, Palestine, *European Journal of Economics, Finance, and Administrative Sciences*, 20:76-93
- 2009 **Awad, I** and Daraghma, Z (2009), Testing the Weak-Form Efficiency of the Palestinian Securities Market, *International Research Journal of Finance and Economics*, 32: 7-17.

NEWSPAPER ARTICLES

- 2020 Corona pandemic and its possible effects on the Palestinian economy. In Arabic.
www.aliqtisadi.ps/article/74879/
- 2020 Enhancing the resilience of Palestinians in East Jerusalem: Competitive analysis perspective, Ya Quds, Academic Cultural Newsletter.
- 2018 China is a rapidly growing economy, but it needs the USA, Al-Hayat al-Jadida, Newspapers, Palestine.

ONGOING RESEARCH

- 2022 Market efficiency, Correlation and Causality Relationship between PEX, ASE and TASE: An Evidence from Palestine.
- 2022 The Demand Management of Improved Organic Food in the West Bank: Choice Experiment Method.
- 2022 Several new research projects in Applied Economics and Econometrics.

BOOKS

- 2016 **Awad, Ibrahim M., et al.** (2016) Principles of Microeconomics for the 10th class of the Palestine Secondary Schools. Enrichment and Improvement. In Arabic.
- 2015 **Awad, Ibrahim M.** (2015), Introductory Health Economics, Al-Quds Open University. In Arabic.
- 2011 **Awad, Ibrahim M.** (2011), Economics Incentives for Improved and Sustainable Water Management in the West Bank: Economic Efficiency, Equity, and Water Pricing, ISBN: 978-3-639-36875-8, *VDM Verlag Dr. Müller GmbH & Co. KG*, Germany.
- <http://www.amazon.com/Economic-Incentives-Improved-Sustainable-Management/dp/3639368754>

GRADUATE STUDENTS' SUPERVISION

I have supervised more than 30 master's students while preparing their **master's thesis**. Most of them focused on the areas of business economics, competitiveness, financial economics, and environmental and resource economics. Some of the students succeeded in making use of advanced econometric models in their theses.

CONFERENCES AND WORKSHOPS

- July 2022, World Learning Forum "Idea Lab for Improving Business and Entrepreneurship Education in MENA Countries and the U.S." Paper: From Conventional to Entrepreneurial University: Possibilities of Implementation, Dubai.
- March 2022, The framework of the Erasmus+ Programme, Staff Mobility for Teaching and Research, Jaen University, Spain.
- December 2021, Microeconomics of Competitiveness, Faculty Workshop, Harvard Business School, USA. Paper: "CSV strategy and clustering for improvement of the stone and marble sector's competitiveness: Empirical evidence from Hebron."
- April 2019, Keynote Speaker at the 8th International Conference on E-Business and Competitiveness, University of Jordan. Paper: Economics of Competitiveness and E-Business Competitiveness.
- March 2019, Free Trade Agreements, and Intra Regional Trade Flows. Paper: The Jordanian Economy and the External Sector: Economic Analysis and Prospects of Economic Cooperation with Palestine, Jordan.
- December 2018, Microeconomics of Competitiveness, Faculty Workshop, Harvard Business School, USA.
- May 2018, the International Alumni Seminar in Siegen in the framework of the World's

Leading Trade Fair for Water, Sewage, Waste, and Raw Materials Management – IFAT, Munich. Paper: Water-Energy-Food Nexus promoting growth in the Mediterranean.

- November 2017, Shaping and Reshaping Global Governance; WHY, WHAT and WHY NOW?, 28th and 29th of November 2017, Imperial Springs, near Guangzhou, China.
- April 2017, The framework of the Erasmus+ Programme, Key Action, Masaryk University, Czech Republic.
- March 2017, Corporate Governance, Administrative and Economic development in the Institutions: Reality and Aspiration. Paper (in Arabic), The Role of Civil Organization in Developing the Social Capital in Palestine, University of Jordan, Amman, Jordan.
- February 2017, The first Zamala Conference, Ramallah, Palestine. Paper: Applying Okun's Law to the macroeconomic analysis of the mutual economic relationship between the Palestinian and Israeli economies using econometrics.
- January 2017, The Economics of Palestine. Paper: The Palestinian and Israeli Economy: Challenges and Prospects, Ramallah, Palestine.
- February 2015, Can implementation of the Water-Food-Energy-Ecosystem Nexus support economic growth in the Mediterranean region? By the Joint Research Centre, European Commission, 12-13 February 2015, Ankara, Turkey.
- July 2013, World Finance Conference, Limassol, Cyprus, from 1-3 July 2013. Paper: Econometric Techniques to Examine Volatility in PEX Bulls and Bears.
- October 2012, Toward Competitive Palestinian Products, Economic Conference, Ramallah, Palestine, from 15-16 October 2012. I was on the Scientific Committee of this conference, and Moderator of a Principal Session.
- May 2011, "Reviewer and Discussant," Palestinian Diaspora: Building Transnational Capital, Workshop, Palestine Economic Policy Research Institute (MAS), Palestine.
- March 2011, "Reviewer and Discussant," Heritage Industries in Palestine (in Arabic), Workshop, Palestine Economic Policy Research Institute (MAS), Palestine.
- February 2011, "Reviewer and Discussant," Social Capital and Public Health in Palestinian Territories (in Arabic), Workshop, Palestine Economic Policy Research Institute (MAS), Palestine.
- November 2010, Integrated Water Resources Management (IWRM), International Conference Karlsruhe, Germany.
- December 2009, Economic Incentives and Environmental Regulation in Selected Countries in the MENA Region, Economic Research Forum, Cairo, Egypt. Paper: Willingness to pay for improved municipal water supply services in the Gaza Strip.
- June 2009, The European Water Resources Association 7th International Conference, Water Resources Conservation and Risk Reduction Under Climatic Instability, Ref. ID. EWRA/2009/110, Limassol, Cyprus, from 25-27 June 2009. Paper: Toward Efficient, Equitable, and Sustainable Municipal Water Supplies for Domestic Purposes in the West

Bank: A Contingent Valuation Analysis.

- March 2009, Prospects of Water Uses in Domestic, Agricultural, and Industrial Sectors in the Jordan River Catchment Area – Socioeconomic Determinants Versus Natural Potentials, Karlsruhe, Germany.
- June 2008, Water Management and Socioeconomic Aspects, Aqaba, Jordan.

ACTIVITIES AND PUBLIC LECTURES

- February 2020: As a Director of the Institute of Competitiveness and Strategy, and based on the partnership of Al-Quds University with Harvard Business University in the USA, I have made a significant contribution to developing a new Master's program of Competitiveness and Development Economics. The program has recently been accredited by the Palestinian Ministry of Higher Education and Research.
- October 2017: Writing Publishable Economics, Business, and Social Research Papers and Getting Them Published in International Refereed Journals, *Public Lecture* was organized by the Deanship of Scientific Research at Al-Quds University.
- March 2016, *What Role Scientific Research Plays in Economic Growth: Secrets and Facts*, *Public Lecture* was organized by the Deanship of Scientific Research at Al-Quds University. Video: http://www.alquds.edu/ar/?option=com_hdwwplayer&view=video&wid=84
- April 2015, Secrets of Economic Development, Public Lecture was organized by the Chamber of Commerce in Hebron.
- November 2014, Scientific Visit on Dual Study, Technical University of Mannheim and Technical University of Aachen, Germany.
- December 2014, Testing the validity of Okun's rule of thumb across Palestine and Israel, Public Lecture was organized by the Academic International Relations at Al-Quds University.
- March 2012, Scientific Visit on *Public Administration and Economics*, King's College London, UK
- April 2012, Public Lecture at Al-Quds University Entitled: *"What Role Econometric Techniques Play in Investigating Economic Theory and Business Research."*
- December 2011, Coordinator – Scientific Day on Economic and Business Research Methods, Al-Quds University.
- December 2011, Public Lecture at Al-Quds University Entitled: *"Selecting Samples in Business and Economic Research."*
- March 2011, Public Lecture at Al-Quds University Entitled: Applying the Contingent Valuation Method to Measure the Total Economic Value of Domestic Water Services.

- July 2011, Coordinator - Public Lecture was delivered by Prof. Arne Hallam from Iowa State University Entitled: *Research and Education for the Sustainable Middle East*, MAS institute.

FORTHCOMING RESEARCH

Cluster mapping for enhanced competitiveness and development in East Jerusalem:

Empirical evidence from the traditional industries' sector



What Role lending factors play in Small and Medium Enterprises (SMEs): Evidence from Palestine



Household Demand for Improved Water Sanitation in the West Bank: Experimental Choice Method.



An econometric analysis of willingness to pay for improvement in the domestic water supply services: The case of Hebron and Bethlehem governorate: contingent valuation method.



Using Analysis of willingness to pay toward efficient use of pesticides in agronomic products: A case study from Jericho, Palestine.



A Framework for Developing A New Tariffs in Water Provision to Households in Palestine (in Arabic).



Price Transmission: The interaction between international and local prices of selected soft commodities.

ONGOING RESEARCH PROJECTS



Willingness to Pay and the Design of Water Tariff Systems.



An Econometric Analysis of Willingness to Pay for Improved the Municipal Water Supply Services in the Gaza Strip: A Contingent Valuation Method.

MEMBERSHIPS

- Microeconomics of Competitiveness Affiliate Network at Harvard Business School, the USA since 2017.
- Research Associate at Economic Research Forum (ERF).
- Editorial Team of Eastern Journals: Eastern Journal of Applied Economics. (<http://easternjournals.com/team.php>).
- European Water Resources Association (EWRA).

- The AcademicKeys **Who is Who** in Business Higher Education (WWBHE)
- Member of the Equivalence Professional Committee in Business and Law, Ministry of Education and Higher Education, Palestine.
- Reviewer for several international refereed journals in business and economics.

AWARDS AND SCHOLARSHIPS

- Awarded the DAAD scholarship as a visiting scholar at Ruhr University Bochum in Germany for three months from June 1st, 2022, to August 31st, 2022.
- Awarded the Distinguished Researcher Award of Al-Quds University many times.
- April 2017, Erasmus+ Programme, Key Action, Masaryk University, Czech Republic.
- Awarded the Zamalah Fellowship Programme - the Second Round, for improved Higher Education and Scientific Research, jointly offered by the Bank of Palestine and the Welfare Association, 2014.
- My Ph.D. program was funded by a scholarship from the German Federal Ministry of Education and Science.
- The Al-Quds University of Jerusalem financed my family throughout my PhD-study in Germany.
- I had obtained several small and short scholarships throughout my bachelor's and master's studies.

COMPUTER SKILLS AND COMPETENCIES

Working as a professional in these programs: SPSS, Stata, E-views, Lim-Dip Program, QSB Program, Microsoft Word, and Excel.

LANGUAGE PROFICIENCY

English: Fluent “near-native”
 Arabic: Fluent “mother tongue.”
 German: Basics “written and spoken.”

REFERENCES

Prof. Dr. Robert Holländer

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 Faculty of Economics and Management Sciences
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 Chair for Environmental Technologies and Environmental Management
 Grimmaische Strasse 12
 04109 Leipzig
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UTAA Distinguished Service Professor
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President, Econometric Research Limited
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